



Effective teams perform better. How does your team measure up?

The science to effective teams

Teams find it hard to identify how effective they really are on their own – and even harder to know what to do to improve this and their performance. That's why we created teamSalient® - a cutting-edge diagnostic tool designed to measure a team's effectiveness across its different stages of development and guide teams on the most important improvement actions to take next.

Created by business leader and psychologist, Dr. Declan Woods, from over 30 years' experience of leading and coaching teams in organisations, teamSalient® draws upon quantitative scientific research over a 3+ year period with extensive field testing in over 200 teams, giving teams real confidence in their results.

When used with multiple teams at the same time, organisations can track team activity, profile and progress using the in-built dashboard and action plans to transform themselves and their performance.

How organisations use teamSalient®

teamSalient® helps teams collaborate and generates a clear, benchmarked team profile, full of insights and in-built plans to prompt it to action and track progress. teamSalient® is unique in how it measures the whole team in context: its structure, processes, group dynamics and team member relationships and how it compares with other teams.

teamSalient® helps each team identify its stage of development and the challenges it can expect to face. It measures success against 16 drivers of team effectiveness, and identifies which ones have the biggest impact on results. This helps the team focus its development and track progress through in-built action plans. Tried and tested actions and activities spur the team forward, helping it get unstuck.

Transform your team with teamSalient[®]

How teams use teamSalient[®]

Teams develop over time and teamSalient[®] is at hand to support teams throughout.

Whether used as part of a team development or coaching programme, or as a stand-alone discovery tool with an accredited coach, teamSalient[®] will help a team to identify its current state of effectiveness, score and prioritise areas of action for the greatest impact and create actionable plans that will propel a team to maximum effectiveness.

A few steps towards greater team effectiveness:

1. Respond – complete a short on-line survey. Add any comments
2. Make meaning – review your team profile with a team coach
3. Agree and work on your team development plan
4. Gauge team progress using the in-built action tracker

Only 1 in 10 teams is effective.[†] Is yours?

96 questions, 16 drivers, 1 effective team. teamSalient[®] analyses group behaviour around 3 domains: team fundamentals, team facilitators and team fire ups. This multifaceted view delivers what other team development tools don't: a clear, insightful analysis of how to improve team design, dynamics, and development complete with trackable on-line action plans. teamSalient[®] moves teams from stasis to development, into a zone where they can improve their effectiveness – and performance.

Find out how your team measures up.

“Discussing our teamSalient[®] profile and actions was the best conversation we’ve ever had as a leadership team”.

Operations Director – Global High Street Retailer

[†]Source: Price, C. (2016): Accelerating Performance, Wiley.



Get in touch to see how your team measures up

Contact us on info@teamsalient.com

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